

Andrew Emm ACA

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Graduate Chartered Accountant. Problem solver. Wide commercial experience.
Strengths in process & data analysis; Enjoys investigating business realities, creating meaning out of numbers and conveying conclusions to non-financial partners.

Achievements based on quick grasp of the strategic goals as well as the detailed operational issues through close involvements with staff at all levels and in all functions.

Jan 05 - Oct 11

Interim Billing Manager, National Grid Metering Ltd

Business: Asset Management Turnover £300m Portfolio of 16,000,000 gas meter assets.

- Responsible for small team monitoring and maximising job invoicing and meter rental volumes.
- Used creative data and process analysis to identify a £125k/year systems deficiency and then construct a viable commercial solution.
- Brought £0.5m/year problem under control and established pattern its for on-going management.
- Continually developed staff & processes to enable natural head reductions of 25%.

00 - Dec 04

Financial Controller, Lex Transfleet Ltd (part of RAC Plc)

Business: Commercial Vehicle Contract Hire & Fleet Mngt Turnover £150m, 1400 Employees

- Responsible for 3 sections: Financial Accounting; Payables; Billing & Vehicle Admin.
- Interrogated & analysed 8 years of systems data to justify retrospective billing of major fleet.
- Successfully avoided VAT Assessment through well focused data analysis and strength of argument.
- Gained Company Values Award in 2003 for consistently high performance in risk management.
- Commercial input into the procurement of major telecoms & equipment leasing contracts.
- Designed high volume billing routine to satisfy demands of British Airways operations managers.

97 - 00

Finance Manager, Motor World Ltd (part of Finelist PLC)

Business: Car Components & Leisure Retailer. Turnover £70m, 400 Branches

- Responsible for monthly accounts reporting & co-ordination of annual budget process (5 staff).
- Development of Point-Of-Sale IT system to control non-standard stock sales.
- Modelled profitability of new store developments & closures.
- Cut month-end process by 50%.
- Developed analysis methods to identify and reduce shrinkage losses.

93 - 97

Development Manager, LucasVarity plc - International HQ

Business: Global Automotive & Aerospace technology supplier. Turnover £4bn, 45000 Employees

- Responsible for promoting Best Practice business processes and for cross-fertilising the collective experience of the group's 200 Finance Directors and Managers.

- Introduced group-wide Investment Appraisal Scheme. Developed Windows software tool to reduce financial risks by greater use of sensitivity analysis by project staff.
- Identified £1m savings potential by use of benchmarking at our 60 European & US operations.

89 - 93

Finance Manager, Lucas Yuasa Batteries Ltd

Business: Manufacturer & distributor of batteries for most UK vehicle builders & the aftermarket.
Free standing 50/50 Joint Venture company, Turnover £30m, 500 Employees

- Responsible for Finance function; transactions staff, forecasting, reporting.
- Protected prices and guided negotiations with customers in open-book accounting relationships.
- Initiated company-wide culture change to adopt Continuous Improvement methodologies.
- Improved margins substantially through persuasive use of customer profitability analyses.
- Overcame sensitive employee issues surrounding restructuring of pension scheme.

83 - 89

Commercial Manager, Lucas Kienzle Ltd

Business: Commercial vehicle factored products & services. Tachograph remanufacturing.
Individualistic, small joint-venture company, Turnover £12m, 125 Employees

- Executive team member reporting to General Manager.
- Responsible for 34 employees :
 - Customer Order Liaison & Stock Planning
 - Warehouse Operations
 - Finance, IT, site services and personnel matters.
- Improved stock level performance and order fulfilment.
- Produced costings to support critical make-in /buy-out component re-sourcing initiative.
- Successfully introduced new IT systems.

80 - 83

Project Accountant Lucas Electrical - Overseas Division

- Co-ordinated modelling and presentation of feasibility studies for new overseas ventures.
- Worked in Mexico (4 weeks) and India (2 weeks) during project phases.
- Seconded to South African battery factory (3 months) as interim Finance Manager.

74 - 80

Audit Supervisor (joined as Junior) Touche Ross & Co Chartered Accountants

- Acquired variety of business systems diagnostic skills and insights into wide range of businesses.

Personal

Chartered Accountant 1979 BSc (Maths) - Nottm University Clean Driving Licence Good Health

Other leadership/ development roles include:

Property Steward - Responsible for maximising use and income of church building	09 -
Church Steward - One of 5 Stewards managing running and growth of Methodist Church	03 - 08
Leader - Cub Scout Section	96 - 11
Group Leader - responsible for lively Scout & Guide Group (175 young people & leaders)	93 - 96